

Will Northern, 31

NORTHERN REALTY GROUP LLC

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ill Northern beats the drum for Fort Worth, particularly South Fort Worth, where his Northern Realty Group is involved in both residential and commercials in areas such as Fairmount and the up-and-coming South Main area.

With several years of experience as a Realtor, he enjoys meeting new people through his work and enjoys mentoring other Realtors in their careers.

Northern is the mayor-appointed zoning commissioner for District 1 for the city of Fort Worth as well as the chairman of the Greater Fort Worth Association of Realtors Young Professional Network and vice chair of the Governmental Affairs Committee. He serves on the development committee for Fort Worth South Inc., and is a contributing member of the Fort Worth Chamber of Commerce, Historic Fort Worth Inc., Texas Christian University's Neeley School of Business, The Real Estate Council of Greater Fort Worth and SteerFW.

Beyond moving his city forward, Northern also has an eye for history, notes Don Jury of the Fort Worth Stockyards.

"I have had the pleasure of working with him on an historic preservation project in San Saba, Texas, involving several buildings dating back more than 100 years," he says. "I have discussed zoning and development issues with Will and have been impressed by his ability to balance the needs of developers and quality of life issues for the citizens of Fort Worth."

He holds a bachelor's of business administration degree from TCU's Neeley School of Business. He likes Mexican food, especially Fort Worth favorites like El Asadero and Benito's.

He is married to wife, Elizabeth.

— Robert Francis



Where did your first paycheck come from?

Smoothie King

What other profession would you like to try?

I'm thoroughly enjoying growing my real estate brokerage. But, if I were to try another profession I might consider becoming involved in government. That, or become a drummer in a rock 'n' roll band. I'm in no rush.

What's your favorite song?

This is tough. Rush – "Tom Sawyer".

Tell us about an influential person in your life.

John Cole, a friend, mentor and former client, has influenced my life by guiding me through trying times and teaching me to keep a mindful balance of relationships, work, diet, exercise, planning for the

future and living in the moment. John is a native Fort Worthian, a TCU graduate, kindhearted and one of the fiercest Horned Frog Football fans I know. He built a successful construction business in Austin and sold it allowing him to move to Durango, Colorado where he was an owner of a brewpub. Today he spends much of his time studying Spanish and traveling to Guanajuato, Mexico.

When did you know what you wanted to be when you grew up?

I knew I wanted to own my own business after studying entrepreneurial management at TCU and then going broke after graduation while living in L.A. working in the music department at William Morris Talent Agency in Beverly Hills on Rodeo Dr. They paid me peanuts and worked me to the bone. My passion for real estate grew once I returned to Texas and started my real estate brokerage career.

Tell us about your prop.

My prop is a set of drumsticks. I've played "the kit" since I was in middle school and use a Tama Star-Classic. Drumming has served me well as a constructive hobby and provided many opportunities to share my gift with friends. There is nothing quite like getting lost in the moment while jamming out to a great song.